



Director of Development

Needle's Eye Ministries, in its thirty-third year as an inter-denominational Christian outreach to the men and women of Richmond's marketplace, seeks a full-time Director of Development. We currently have a permanent staff of six and an annual budget of \$465,000, which will increase significantly in upcoming years due to staff additions called for in our Strategic Plan and initially funded by the current Capital Campaign. The mission of Needle's Eye is: Connecting business and professional men and women to life-changing faith in Jesus— encouraging them to impact our community with His values, ethics and love.

Position Profile

- This person must be a committed Christian and understand the mission and purpose of Needle's Eye Ministries.
- This person must be sensitive to and understand the nuances of raising money for a Christian organization
- The individual will be a college graduate and have professional experience in a field requiring relationship building and engaging the public.
- This person will be a full-time employee and will be the primary individual responsible for raising funds to support the annual general operating budget. Our constituencies are: individuals, businesses, churches, foundations. Major gifts are vital and must be increased as well as our planned giving component. Support and management of our “Bridge Builders” (\$1,000+) is critical as is significantly increasing our donor base. Seeking new grants and managing proposals of existing ones will also be important.
- This person must have strong written and verbal skills, as well as corresponding computer skills.
- This person will also be responsible for marketing and public relations, which will include the development page on our website, community relations functions and any fund raising events.
- This individual will report to the Executive Director and co-supervise our administrative development support person.

If interested, please submit a resume with references to the attention of Micah Gant (mgant@needleseye.org).

Needle's Eye Ministries, Inc.

104 Berrington Court
Richmond, VA 23221

Phone: 804.358.1283

Web: www.needleseye.org

Fax: 804.358.1286